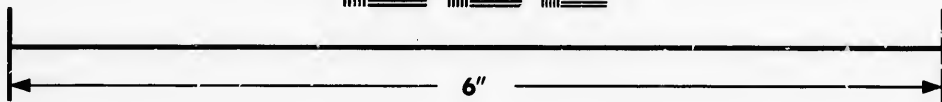
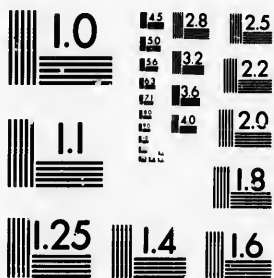
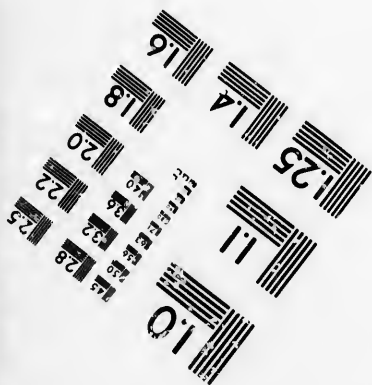


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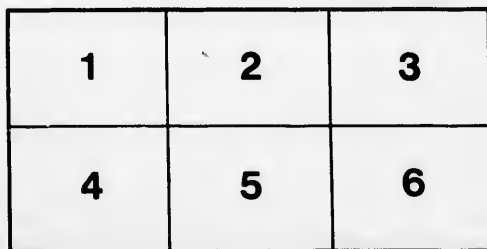
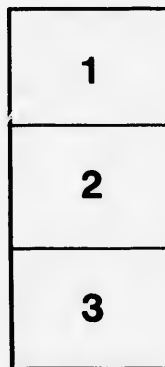
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3rd. Report to us once every week, the number of positive subscribers taken in each week. Agents who do not report regularly must not complain if we are not always prompt in filling their orders. If Agents fail to report, we give their field to other applicants.

4th. When cash does not always accompany the agent's order, *ten per cent. of the amt is invariably required in advance*, to insure the earnestness of his order. This amount will be deducted from the amount to be collected on taking the package from the express office. We are obliged to require this, being frequently asked by irresponsible agents to ship books which they do not intend taking, obliging us to order them back, paying express charges both ways. As we cannot become personally acquainted with each agent, this plan will be perfectly fair. An honest agent cannot object to this. A dishonest agent we do not want.

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